



World Headquarters &
ZSi Manufacturing
45065 Michigan Ave.
Canton, MI 48188
PH: 800-323-7053

Wesanco
Strut Manufacturing
14870 Desman Rd.
La Mirada, CA 90638
PH: 714-739-4989

Foster
Coupler Manufacturing
2324 W. Battlefield Rd.
Springfield, MO 65807
PH: 866-918-3003

Application for Credit

Date _____ DUNS # _____

Company Name _____

Billing Address _____

City _____ State _____ Zip Code _____

Shipping Address _____

City _____ State _____ Zip Code _____

Have filed for bankruptcy within the last 7 years? _____

Amount of credit requested? _____

Principal owner(s) and/or Officer(s):

Name _____ Title _____

Name _____ Title _____

Name _____ Title _____

Bank information

Name _____ Account# _____

Street address _____

City _____ State _____ Zip Code _____

Supplier references:

Company Name _____ Name _____

Email address _____ Phone _____

Company Name _____ Name _____

Email address _____ Phone _____

Company Name _____ Name _____

Email address _____ Phone _____



Credit Terms of Sale

In consideration of the extension of credit by Wesanco Inc., the undersigned agrees:

1. The information contained in this form is true and correct.
2. Wesanco Inc. (14870 Desman Road La Mirada California 90638) preferred method of payment is check.
3. All credit extended by Wesanco and the limits of such credit, is at Wesanco’s sole discretion, and may be reduced or revoked by Wesanco at any time, for any reason.
4. Customer agrees to pay within the payment terms set by Wesanco.
5. Should the undersigned default in any such payment at the option of Wesanco Inc., all amounts owed by applicant shall become immediately due and payable without further demand or notice.
6. Wesanco reserves the right to charge a convenience fee for late payments.
7. Wesanco reserves the right to charge customers a late payment fee at the rate of one and one-half percent (1% - 1 ½%)
8. of the amount due for each month or portion thereof that the amount due remains unpaid of such amount as may be permitted under applicable law. Anticipation and cash discounts are not allowed.
9. All payments must be made in U.S. dollars.
10. To pay all reasonable charges for collection, including attorney fees and court costs, if the account is placed with an attorney or collection agency.
11. In the event a legal action is commenced solely to enforce any of the terms of purchase of obligations created hereby of hereinafter, the legal action will be commenced in, and the proper place of trial therefore shall be in La Mirada, California.
12. The undersigned will inform Wesanco Inc., immediately of any changes in this information or in my/our financial status or my/our interest or position in any partnerships or corporations, which purchase materials from Wesanco Inc.
13. The undersigned hereby authorizes any of the bank or trade references listed in this application to provide Wesanco Inc. with any and all information requested.

By signing below, the applicant acknowledges, accepts, and agrees to Wesanco Inc’s terms and conditions and certifies the information given is true and correct.

Company Name _____ Date _____
 Signature _____ Title _____



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Accounts Payable contact information

Supervisor/Manager name _____

Email address _____

Phone _____ Fax _____

Accounts payable assistant (If any): _____

Email address _____

Phone _____ Fax _____

Person to receive acknowledgments

Name (First and last) _____

Email address _____

To be completed by Customer Service

RSM _____

Rep _____

Account Employee (if any): _____

Completed by: _____

Customer Service Representative

To be completed by Accounts Receivable

Terms _____

Credit limit _____

Account # _____



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Resale Certificate

I hereby certify that I hold a valid seller's permit. Permit number _____ issued pursuant to the sales and use tax law; that I am engaged in the business of selling:

That the tangible personal property described herein which I shall purchase from Wesanco Inc. will be resold by me in form of tangible personal property; However, that in the event any of such property is used for any purchase other than retention, demonstration, or display while holding it for sale in the regular course of business, it is understood that I am required by sales and use tax law to report and pay tax, measured by the purchase price of such property or other authorized amount.

Description of property to be purchased:

Name of purchaser _____

Location of purchaser _____

Email address _____ Phone _____

Signature _____

Request for Taxpayer Identification Number and Certification

**Give Form to the
requester. Do not
send to the IRS.**

Print or type See Specific Instructions on page 2.	1 Name (as shown on your income tax return). Name is required on this line; do not leave this line blank.	
	2 Business name/disregarded entity name, if different from above	
	3 Check appropriate box for federal tax classification; check only one of the following seven boxes: <input type="checkbox"/> Individual/sole proprietor or single-member LLC <input type="checkbox"/> Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=partnership) ▶ _____ Note. For a single-member LLC that is disregarded, do not check LLC; check the appropriate box in the line above for the tax classification of the single-member owner. <input type="checkbox"/> Other (see instructions) ▶ _____	4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3): Exempt payee code (if any) _____ Exemption from FATCA reporting code (if any) _____ <i>(Applies to accounts maintained outside the U.S.)</i>
	5 Address (number, street, and apt. or suite no.)	Requester's name and address (optional)
	6 City, state, and ZIP code	
	7 List account number(s) here (optional)	

Part I Taxpayer Identification Number (TIN)																																																			
Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the Part I instructions on page 3. For other entities, it is your employer identification number (EIN). If you do not have a number, see <i>How to get a TIN</i> on page 3. Note. If the account is in more than one name, see the instructions for line 1 and the chart on page 4 for guidelines on whose number to enter.	<table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <td colspan="10" style="text-align: center; padding: 2px;">Social security number</td> </tr> <tr> <td style="width: 30px; height: 20px;"></td> <td style="width: 30px; height: 20px;"></td> <td style="width: 30px; height: 20px;"></td> <td style="width: 30px; height: 20px;"></td> <td style="width: 30px; height: 20px;"></td> <td style="width: 30px; height: 20px;"></td> <td style="width: 30px; height: 20px;"></td> <td style="width: 30px; height: 20px;"></td> <td style="width: 30px; height: 20px;"></td> <td style="width: 30px; height: 20px;"></td> </tr> <tr> <td colspan="10" style="text-align: center; padding: 2px;">OR</td> </tr> <tr> <td colspan="10" style="text-align: center; padding: 2px;">Employer identification number</td> </tr> <tr> <td style="width: 30px; height: 20px;"></td> <td style="width: 30px; height: 20px;"></td> <td style="width: 30px; height: 20px;"></td> <td style="width: 30px; height: 20px;"></td> <td style="width: 30px; height: 20px;"></td> <td style="width: 30px; height: 20px;"></td> <td style="width: 30px; height: 20px;"></td> <td style="width: 30px; height: 20px;"></td> <td style="width: 30px; height: 20px;"></td> <td style="width: 30px; height: 20px;"></td> </tr> </table>	Social security number																				OR										Employer identification number																			
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Part II Certification	
Under penalties of perjury, I certify that:	
1. The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and	
2. I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and	
3. I am a U.S. citizen or other U.S. person (defined below); and	
4. The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.	
Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions on page 3.	

Sign Here	Signature of U.S. person ▶	Date ▶
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General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. Information about developments affecting Form W-9 (such as legislation enacted after we release it) is at www.irs.gov/fw9.

Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following:

- Form 1099-INT (interest earned or paid)
- Form 1099-DIV (dividends, including those from stocks or mutual funds)
- Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
- Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
- Form 1099-S (proceeds from real estate transactions)
- Form 1099-K (merchant card and third party network transactions)

- Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)
- Form 1099-C (canceled debt)
- Form 1099-A (acquisition or abandonment of secured property)

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.

If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See *What is backup withholding?* on page 2.

By signing the filled-out form, you:

1. Certify that the TIN you are giving is correct (or you are waiting for a number to be issued),
2. Certify that you are not subject to backup withholding, or
3. Claim exemption from backup withholding if you are a U.S. exempt payee. If applicable, you are also certifying that as a U.S. person, your allocable share of any partnership income from a U.S. trade or business is not subject to the withholding tax on foreign partners' share of effectively connected income, and
4. Certify that FATCA code(s) entered on this form (if any) indicating that you are exempt from the FATCA reporting, is correct. See *What is FATCA reporting?* on page 2 for further information.